

**GRAYS HARBOR
COMMUNITY
HOSPITAL**

FINANCIAL STATEMENTS

June 2019

June Highlights

- (-) IP Acute Volumes
 - Acute admits below target by 10% MTD; 8% below YTD
 - Patient Days above target by 2% MTD; 5% above YTD
 - Medicare CMI 6% below target; total CMI 5% above target
- (-) Outpatient Volumes
 - RHC Clinic visits 31% below target MTD; 19% below YTD
 - ED visits below target 1% MTD; 4% below YTD
- (-) Surgical Volumes
 - IP Surgery below target 19% MTD; 3% above target YTD
 - OP Surgery below target 26% MTD; 13% below target YTD

Statistics

JUNE 2019 CONSOLIDATED

Month					Year-To-Date					
Actual	Budget	% Var	PY	% Var		Actual	Budget	% Var	PY	% Var
216	239	-10%	250	-14%	Acute/ICCU Admissions	1,368	1,488	-8%	1,510	-9%
24	32	-25%	32	-25%	CDU Admissions	175	187	-6%	192	-9%
240	271	-11%	282	-15%	Total Admissions	1,543	1,675	-8%	1,702	-9%
779	833	-7%	818	-5%	Total Adjusted Admissions	4,685	5,089	-8%	5,149	-9%
831	811	2%	827	0%	Acute/ICCU Patient Days	5,500	5,229	5%	5,225	5%
321	309	4%	353	-9%	CDU Patient Days	1,916	2,212	-13%	2,043	-6%
1,152	1,120	3%	1,180	-2%	Total Patient Days	7,416	7,441	0%	7,268	2%
3,737	3,444	9%	3,422	9%	Total Adjusted Patient Days	22,516	22,606	0%	21,853	3%
1.3191	1.4000	-6%	1.4720	-10%	Medicare Case Mix Index	1.4795	1.4000	6%	1.4520	2%
1.0486	1.0000	5%	1.0745	-2%	Total Case Mix Index	1.1579	1.0000	16%	0.9960	16%
4.08	3.94	4%	3.94	4%	Medicare Length of Stay	4.27	3.06	40%	3.71	15%
5.52	4.35	27%	4.44	24%	Other Length of Stay	5.40	5.94	-9%	4.86	11%
4.80	4.13	16%	4.18	15%	Total Length of Stay	4.81	4.44	8%	4.27	13%
13.38	9.66	39%	11.03	21%	CDU LOS	10.95	11.83	-7%	10.64	3%
9,924	9,611	3%	10,995	-10%	Outpatient Registrations	62,480	59,733	5%	56,463	11%
2,084	2,097	-1%	2,137	-2%	Emergency Room Visits	12,684	13,173	-4%	13,380	-5%
1,549	2,057	-25%	1,743	-11%	Radiology Visits	10,148	11,474	-12%	10,612	-4%
122	134	-9%	135	-10%	Observation Patients	830	833	0%	848	-2%
6,087	7,497	-19%	7,324	-17%	I/P Surgical Minutes	39,993	38,817	3%	38,795	3%
10,203	13,871	-26%	11,210	-9%	O/P Surgical Minutes	68,559	78,541	-13%	79,849	-14%
60	78	-23%	81	-26%	I/P Surgical Cases	415	405	2%	417	0%
189	253	-25%	217	-13%	O/P Surgical Cases	1,260	1,432	-12%	1,445	-13%
34	34	0%	33	3%	Births	153	224	-32%	222	-31%
524.79	540.77	-3%	551.72	-5%	Total Paid FTEs	516.28	548.42	-6%	595.91	-13%
4.21	4.71	-11%	4.84	-13%	FTEs per Adjusted Occupied Bed	4.15	4.39	-5%	4.90	-15%
1,165	1,064	9%			HMG Clinic Vists	7,235	6,384	13%		
2,290	3,338	-31%			Hosp RHC Clinic Visits	16,229	20,028	-19%		0%
3,455	4,402	-22%	4,491	-23%	Total Clinic Visits	23,464	26,412	-11%	29,642	-21%

Consolidated Income Statement

Month June 30, 2019



	Actual	Budget	Variance	% Variance	Prior Year Actual	Variance from PY	% Variance
Revenues							
Inpatient Revenue	\$ 9,192,231	\$ 10,231,255	\$ (1,039,024)	-10.16%	\$ 11,067,721	\$ (1,875,490)	-16.95%
Outpatient Revenue	12,583,318	13,988,536	(1,405,218)	-10.05%	13,561,291	(977,973)	-7.21%
ER Revenue	7,496,847	6,692,983	803,864	12.01%	6,758,903	737,944	10.92%
Physician Revenue	544,993	544,149	844	0.16%	706,939	(161,946)	-22.91%
Gross Patient Revenue	29,817,389	31,456,923	(1,639,534)	-5.21%	32,094,854	(2,277,465)	-7.10%
Revenue Deductions							
Bad Debt	679,627	398,391	(281,236)	-70.59%	65,102	(614,525)	-943.94%
Charity	31,175	47,774	16,599	34.74%	246,222	215,047	87.34%
Other Deductions	21,482,041	22,957,725	1,475,684	6.43%	24,084,022	2,601,981	10.80%
Total Revenue Deductions	22,192,843	23,403,890	1,211,047	5.17%	24,395,346	2,202,503	9.03%
Net Patient Revenue	7,624,546	8,053,033	(428,487)	-5.32%	7,699,508	(74,962)	-0.97%
Other Revenue	263,958	290,010	(26,052)	-8.98%	296,301	(32,343)	-10.92%
Net Operating Revenue	7,888,504	8,343,043	(454,539)	-5.45%	7,995,809	(107,305)	-1.34%
Expenses							
Salaries	3,386,516	3,127,996	(258,520)	-8.26%	2,910,370	(476,146)	-16.36%
Benefits	751,046	1,159,042	407,996	35.20%	1,088,279	337,233	30.99%
Professional Fees	924,547	1,058,756	134,209	12.68%	1,628,559	704,012	43.23%
Supplies	875,842	901,449	25,607	2.84%	871,271	(4,571)	-0.52%
Utilities	85,061	84,891	(170)	-0.20%	78,350	(6,711)	-8.57%
Purchased Services	1,040,394	1,071,418	31,024	2.90%	1,336,943	296,549	22.18%
Agency	126,663	39,648	(87,015)	-219.47%	(21,251)	(147,914)	696.03%
Rent/Lease	128,040	67,898	(60,142)	-88.58%	49,262	(78,778)	-159.92%
Insurance	(68,961)	88,333	157,294	178.07%	87,145	156,106	179.13%
Other	359,986	145,001	(214,985)	-148.26%	124,419	(235,567)	-189.33%
Subtotal Expenses	7,609,134	7,744,432	135,298	1.75%	8,153,347	544,213	6.67%
Earnings Before Interest Depreciation & Amortization (EBIDA)	279,370	598,611	(319,241)	-53.33%	(157,538)	436,908	-277.33%
Depreciation & Amortization	255,017	254,683	(334)	-0.13%	270,350	15,333	5.67%
Interest	157,444	306,280	148,836	48.59%	140,873	(16,571)	-11.76%
Total Depreciation, Amortization and Interest	412,461	560,963	148,502	26.47%	411,223	(1,238)	-0.30%
Net Operating Income (Loss)	(133,091)	37,648	(170,739)	-453.52%	(568,761)	435,670	-76.60%
Operating Margin %	-1.69%	0.45%		0.00%	-7.11%		0.00%
Non-Operating Income (Loss)	388,409	187,388	201,021	107.28%	(19,328)	407,737	-2109.56%
Net Income	\$ 255,317	\$ 225,036	\$ 30,281	13.46%	\$ (588,089)	\$ 843,406	-143.41%
Net Income Margin %	3%	3%			-7%		

Consolidated Income Statement

Six Months Ending June 30, 2019



	Actual	Budget	Variance	% Variance	Prior Year Actual	Variance from PY	% Variance
Revenues							
Inpatient Revenue	\$ 61,813,166	\$ 63,698,833	\$ (1,885,667)	-2.96%	\$ 62,684,072	\$ (870,906)	-1.39%
Outpatient Revenue	78,510,543	84,777,202	(6,266,659)	-7.39%	80,648,913	(2,138,370)	-2.65%
ER Revenue	42,651,919	41,777,377	874,542	2.09%	39,845,014	2,806,905	7.04%
Physician Revenue	3,605,974	3,264,890	341,084	10.45%	6,453,504	(2,847,530)	-44.12%
Gross Patient Revenue	186,581,602	193,518,302	(6,936,700)	-3.58%	189,631,503	(3,049,901)	-1.61%
Revenue Deductions							
Bad Debt	6,327,534	2,451,909	(3,875,625)	-158.07%	2,277,825	(4,049,709)	-177.79%
Charity	556,334	294,028	(262,306)	-89.21%	297,206	(259,128)	-87.19%
Other Deductions	131,928,337	141,248,856	9,320,519	6.60%	141,459,479	9,531,142	6.74%
Total Revenue Deductions	138,812,205	143,994,793	5,182,588	3.60%	144,034,510	5,222,305	3.63%
Net Patient Revenue	47,769,397	49,523,509	(1,754,112)	-3.54%	45,596,993	2,172,404	4.76%
Other Revenue	1,981,250	1,685,080	296,170	17.58%	1,727,406	253,844	14.70%
Net Operating Revenue	49,750,647	51,208,589	(1,457,942)	-2.85%	47,324,399	2,426,248	5.13%
Expenses							
Salaries	20,554,264	18,853,989	(1,700,275)	-9.02%	19,618,954	(935,310)	-4.77%
Benefits	5,837,462	6,987,551	1,150,089	16.46%	6,855,071	1,017,609	14.84%
Professional Fees	6,134,686	6,409,487	274,801	4.29%	8,078,788	1,944,102	24.06%
Supplies	5,422,357	5,570,881	148,524	2.67%	5,928,807	506,450	8.54%
Utilities	658,598	509,359	(149,239)	-29.30%	514,451	(144,147)	-28.02%
Purchased Services	5,986,488	6,501,253	514,765	7.92%	6,624,380	637,892	9.63%
Agency	655,148	248,659	(406,489)	-163.47%	350,812	(304,336)	-86.75%
Rent/Lease	549,324	407,403	(141,921)	-34.84%	443,933	(105,391)	-23.74%
Insurance	542,089	639,998	97,909	15.30%	603,159	61,070	10.13%
Other	1,641,769	830,825	(810,944)	-97.61%	686,065	(955,704)	-139.30%
Subtotal Expenses	47,982,185	46,959,405	(1,022,780)	-2.18%	49,704,420	1,722,235	3.46%
Earnings Before Interest Depreciation & Amortization (EBIDA)	1,768,462	4,249,184	(2,480,722)	-58.38%	(2,380,021)	4,148,483	-174.30%
Depreciation & Amortization	1,564,993	1,528,101	(36,892)	-2.41%	1,678,565	113,572	6.77%
Interest	1,017,339	1,727,680	710,341	41.12%	883,240	(134,099)	-15.18%
Total Depreciation, Amortization and Interest	2,582,332	3,255,781	673,449	20.68%	2,561,805	(20,527)	-0.80%
Net Operating Income (Loss)	(813,870)	993,403	(1,807,273)	-181.93%	(4,941,826)	4,127,956	-83.53%
Operating Margin %	-1.64%	1.94%		0.00%	-10.44%		0.00%
Non-Operating Income (Loss)	721,133	1,092,048	(370,915)	-33.97%	162,867	558,266	342.77%
Net Income	\$ (92,737)	\$ 2,085,451	\$ (2,178,188)	-104.45%	\$ (4,778,959)	\$ 4,686,222	-98.06%
Net Income Margin %	0%	4%			-10%		

Consolidated Balance Sheet

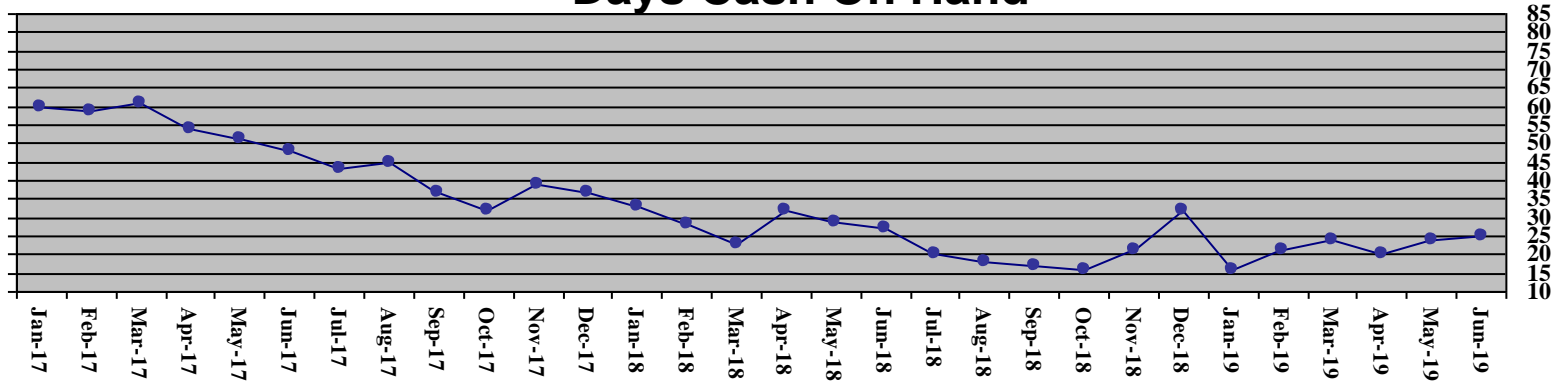
	As Of 6/30/19	Prior Mo 5/31/19	Prior YE 12/31/18
Current Assets			
Cash	\$ 2,851,365	\$ 2,862,575	\$ 2,792,685
Patient Receivables:			
Gross Patient Receivables	89,265,146	85,081,826	72,031,352
Less Allowance for Uncollectibles	(57,209,644)	(54,441,851)	(46,258,236)
Net Patient Receivables	32,055,502	30,639,975	25,773,116
Other Receivables	1,859,301	674,813	807,376
Inventories	1,916,996	1,938,713	1,918,385
Prepaid Expense	577,613	547,049	436,339
Other Current Assets	1,179,852	1,678,259	-
Total Current Assets	40,440,630	38,341,384	31,727,901
Assets Limited as to Use			
<u>Cash and Cash Equivalents</u>			
Board Designated	205,875	206,072	241,486
Temporarily Restricted	749,299	491,606	157,469
Project Fund	1,428,534	1,426,260	4,139,266
Bond Reserve	2,415,152	2,411,356	2,396,450
	4,798,859	4,535,294	6,934,671
<u>Investments</u>			
Endowment Related	5,324,782	5,324,783	5,324,782
Total Assets Limited as to Use	10,123,641	9,860,077	12,259,453
Property, Plant & Equipment			
Land & Land Improvements	2,185,947	2,185,947	2,185,947
Building & Improvements	68,099,979	68,099,979	68,099,979
Medical Office Building	1,317,699	1,317,699	1,317,699
Equipment	38,846,653	38,828,687	38,669,972
CIP	1,306,461	1,306,461	706,138
Total Fixed Assets	111,756,739	111,738,773	110,979,735
Accumulated Depreciation	(78,104,182)	(77,840,560)	(76,492,877)
Net Property, Plant & Equipment	33,652,557	33,898,213	34,486,858
Other Assets			
Intangible--Pension	1,487,829	1,487,829	1,487,829
Deferred Pension Outflows	2,236,806	2,236,806	2,236,806
Total Other Assets	3,726,640	3,724,635	3,724,635
TOTAL ASSETS	\$ 87,943,468	\$ 85,824,309	\$ 82,198,847

Consolidated Balance Sheet

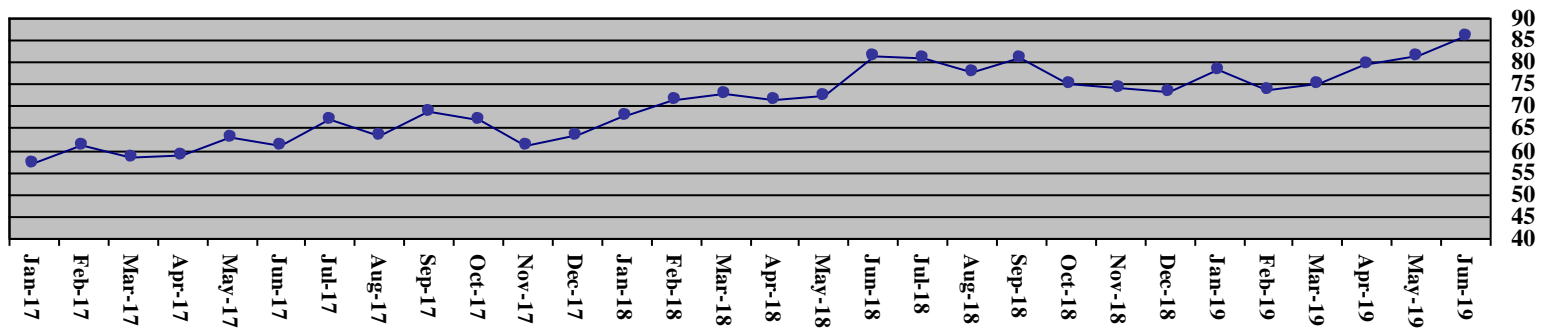
	As Of 6/30/19	As Of 5/31/19	As Of 12/31/18
Current Liabilities			
Short Term Notes Payable	\$ -	\$ -	\$ 45,126
Accounts Payable	21,488,979	19,842,555	16,818,712
Due to Third Parties	1,106,715	1,106,715	946,715
Payroll & Related	4,029,817	3,711,029	3,926,502
Other Current Liabilities	3,345,126	3,439,765	1,978,645
Current Portion -LT Debt	-	-	-
Total Current Liabilities	29,970,637	28,100,064	23,715,700
Long Term Liabilities			
Deferred Pension Liabilities	2,022,442	2,022,442	2,029,400
Bonds Payable (Net of Prem/Disc)	36,532,750	36,534,467	36,543,051
Total Liabilities	68,525,830	66,661,973	62,288,151
EQUITY			
Equity	12,687,691	12,687,691	25,074,652
Permanently Restricted Assets	5,324,782	5,324,782	5,324,782
Reserve for Pension/Other	1,497,903	1,497,903	1,497,903
Net Income(Loss)--Current Year	(92,737)	(348,040)	(11,986,641)
Total Equity	19,417,639	19,162,336	19,910,696
TOTAL LIABILITIES & EQUITY	\$ 87,943,468	\$ 85,824,309	\$ 82,198,847

Cash and Accounts Receivable

Days Cash On Hand

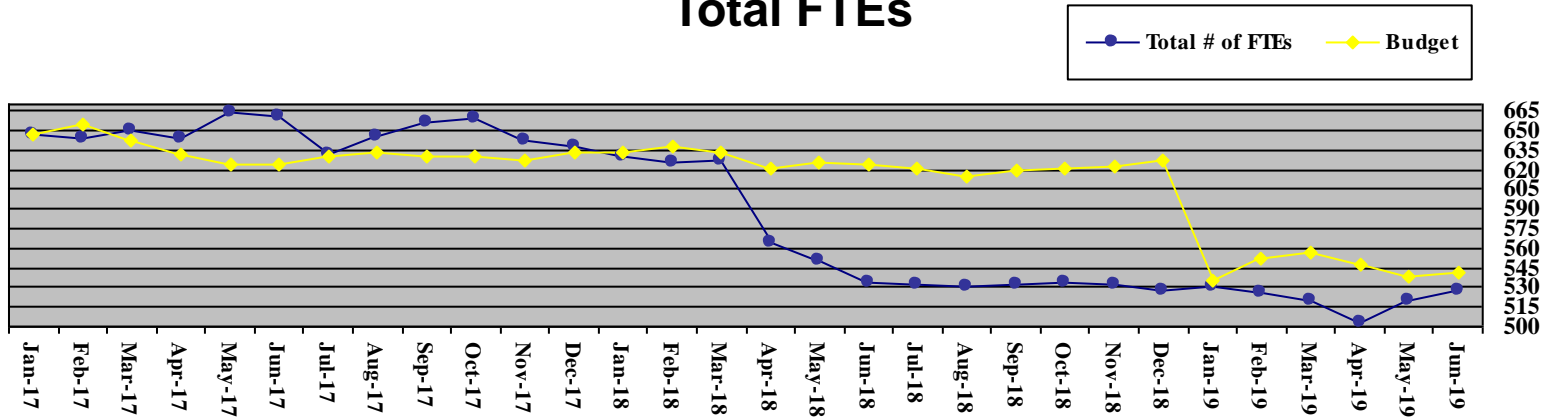


Days Revenue in Accounts Receivable

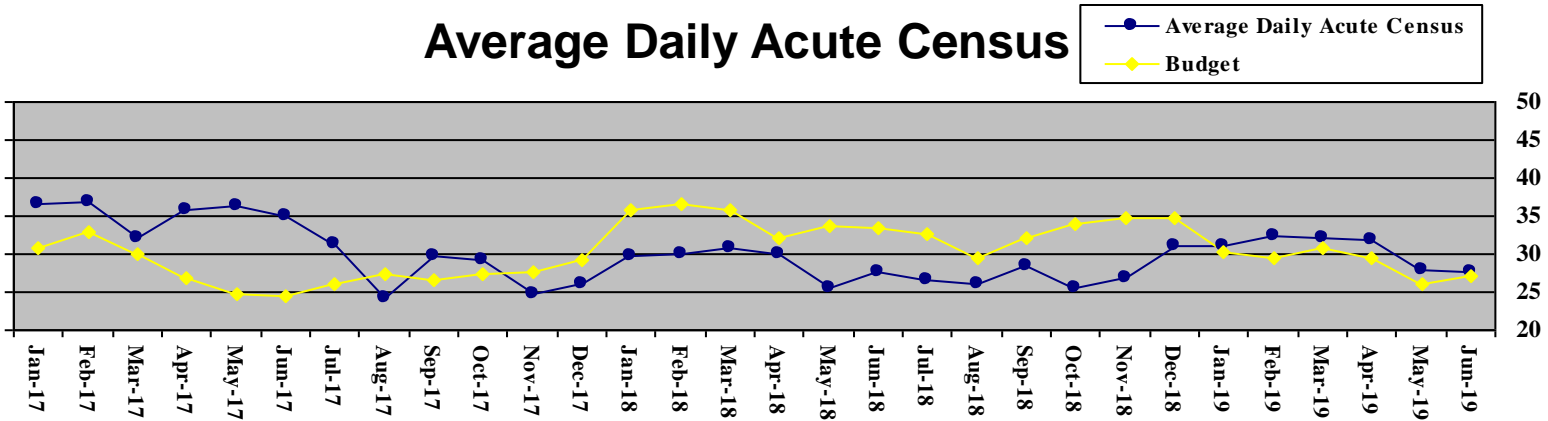


Volume Indicators

Total FTEs

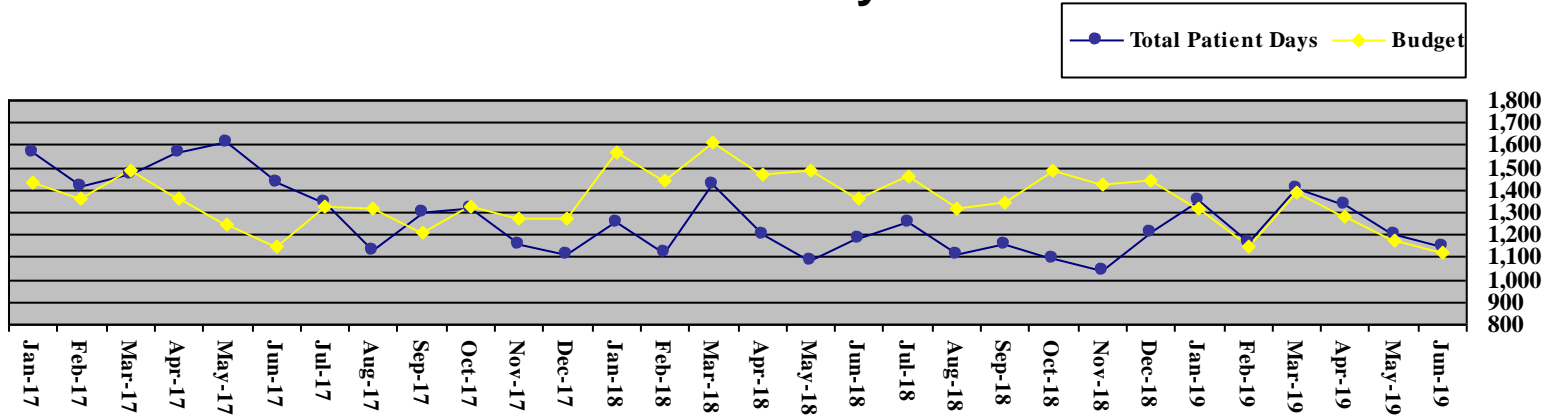


Average Daily Acute Census

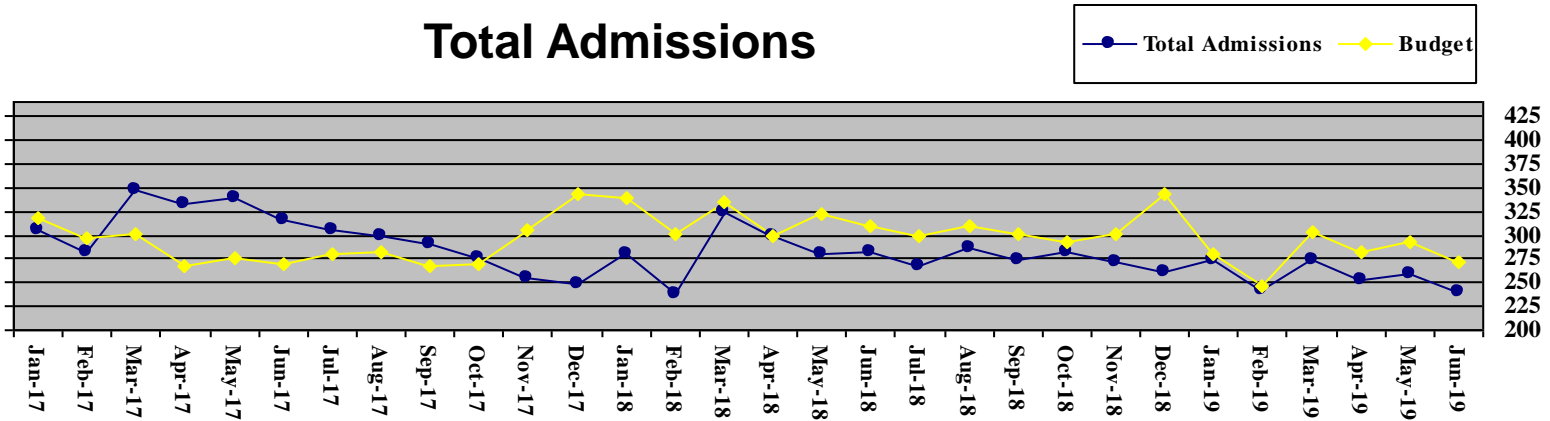


Volume Indicators

Total Patient Days

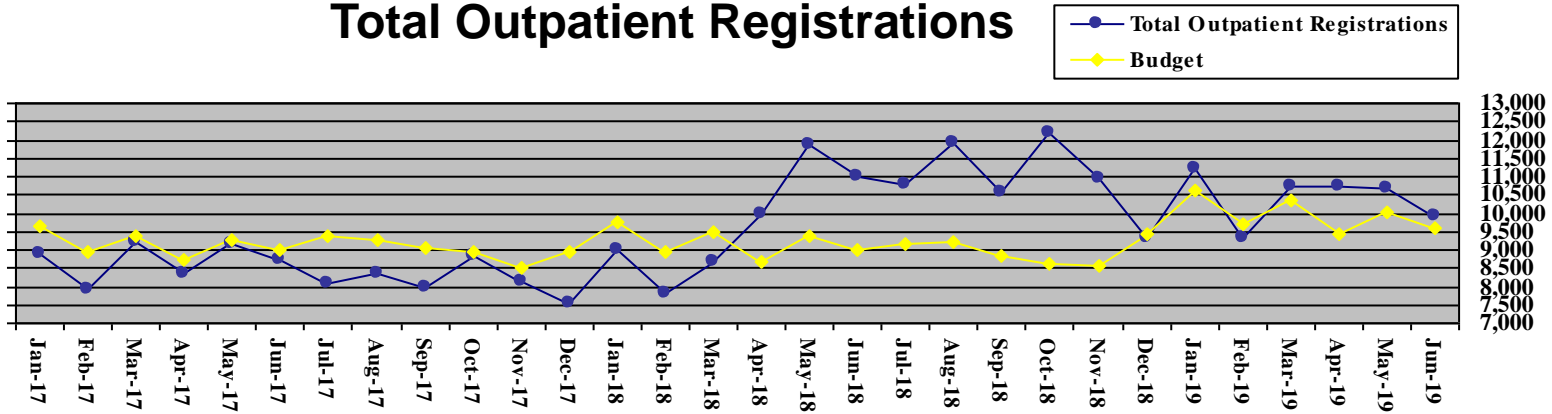


Total Admissions

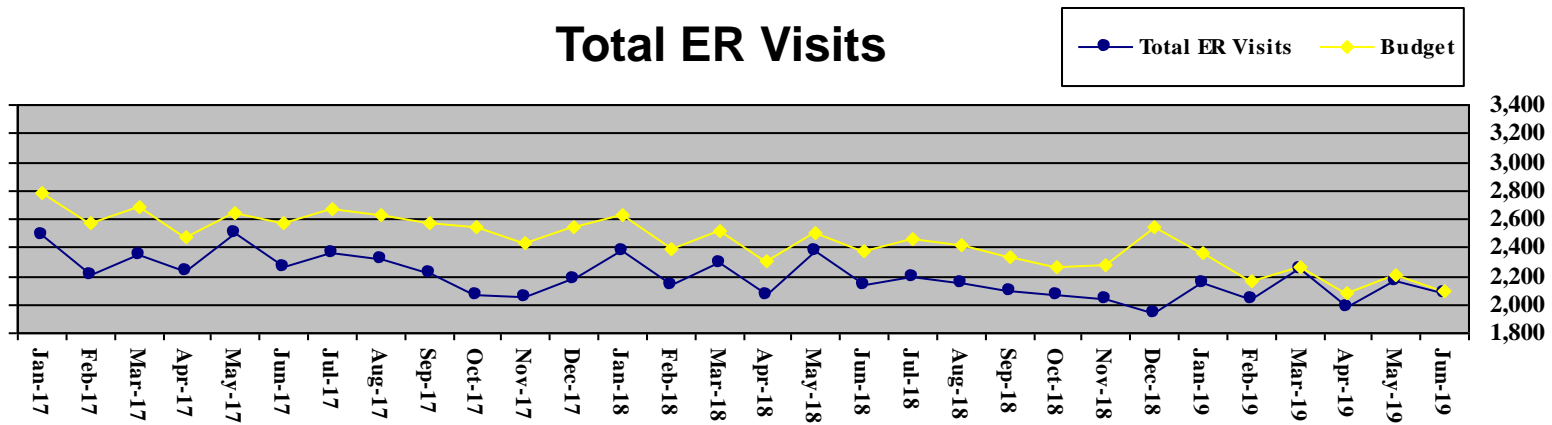


Volume Indicators

Total Outpatient Registrations

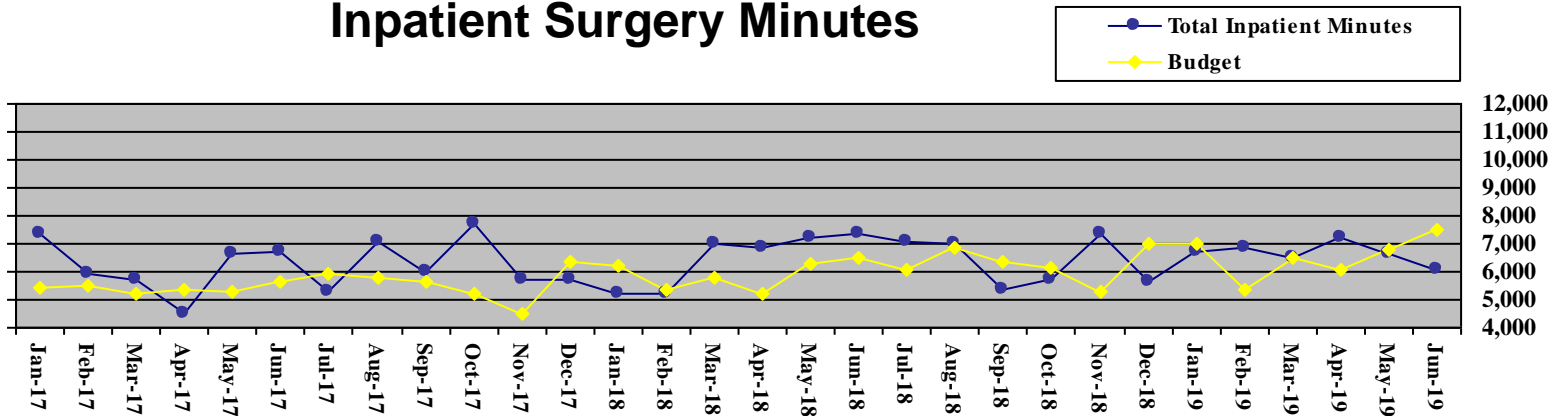


Total ER Visits

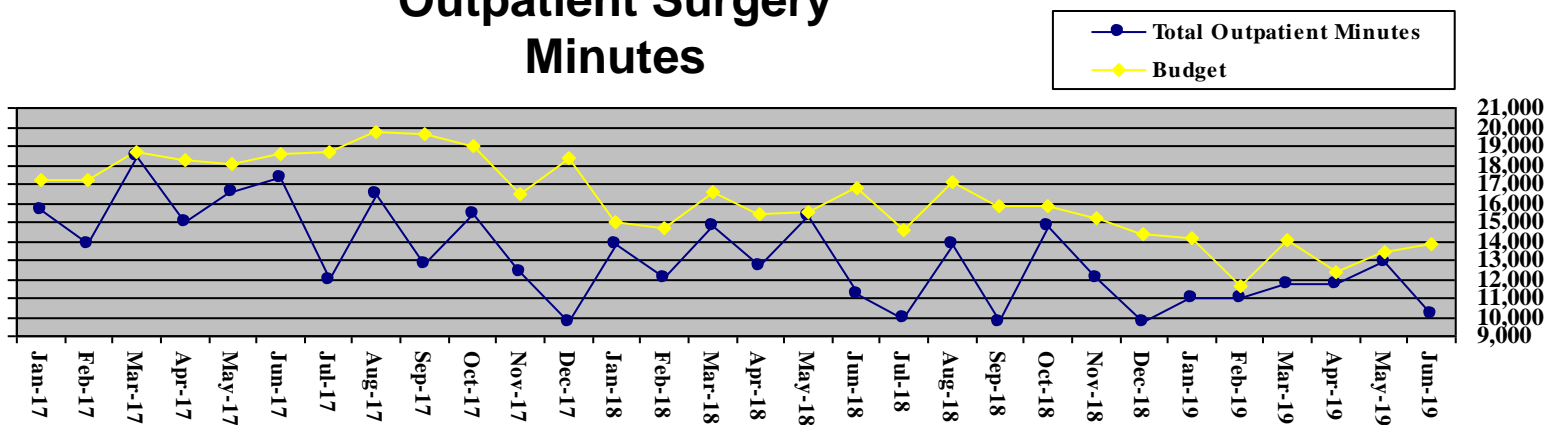


Volume Indicators

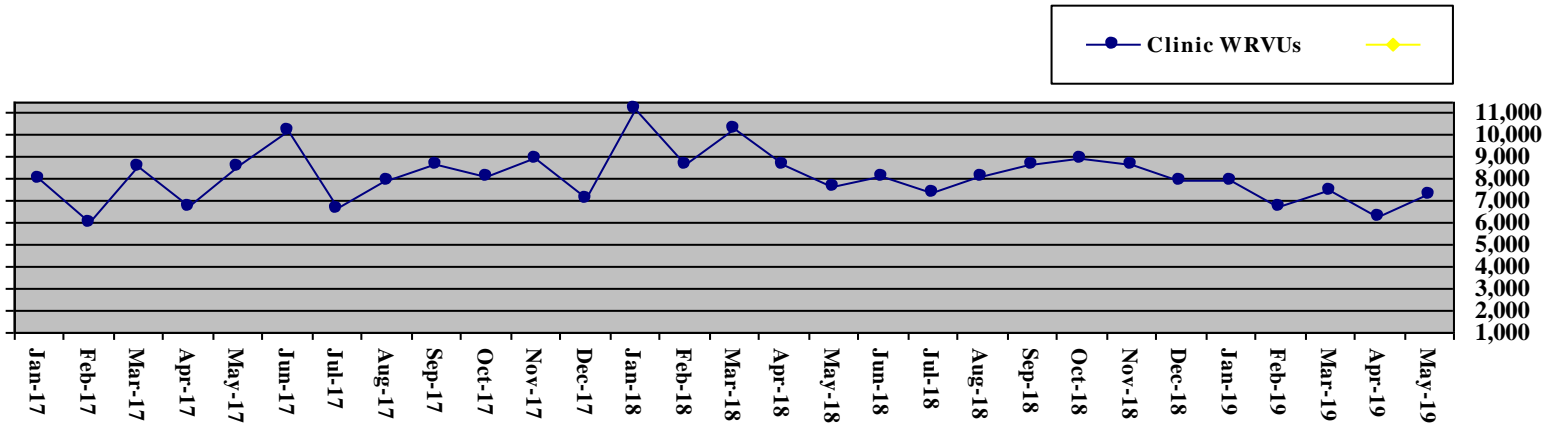
Inpatient Surgery Minutes



Outpatient Surgery Minutes



Clinic WRVUs



MC/MD/HO Mix

